

The Daily GRAIN DEALERS' JOURNAL

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MILWAUKEE, WIS., JUNE 22, 1904.

IF PAID IN ADVANCE,
ONE DOLLAR PER YEAR.

Officers and Directors Grain Dealers' National Association.



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MALTING BARLEY
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Are you getting our daily card prices? They may be had for the asking, and may often be servicable. Write us and your name will be put on our quoting list.

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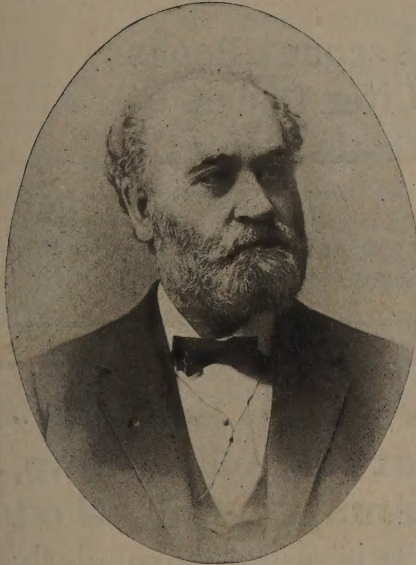
ESTABLISHED 1865

L. EVERINGHAM & Co.

Suite 80, Board of Trade, Chicago

Commission Merchants

Consignments and Orders for Futures Solicited.



Mr. Everingham will be glad to greet his many old friends at the meeting and make new ones.

"Do Not Forget."

Milwaukee Office,

17 Chamber of Commerce

Peavey Grain Company



WAREHOUSEMEN
RECEIVERS AND SHIPPERS
COMMISSION
GRAIN AND PROVISIONS

Orders Executed in all Markets.

MEMBERS:

Chicago Board of Trade, St. Louis Merchants Exchange, Minneapolis Chamber of Commerce, Kansas City Board of Trade, Duluth Chamber of Commerce, New York Produce Exchange.

Office, 79 Board of Trade,
CHICAGO

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ESTABLISHED 1862

T. D. RANDALL & COMPANY

Commission Merchants
HAY AND GRAIN

92 BOARD OF TRADE BUILDING

T. D. Randall
C. H. Randall
H. L. Randall

Chicago

WRITE US FOR TRI-WEEKLY QUOTATIONS

Gerstenberg & Co.

COMMISSION
MERCHANTS
CHICAGO

Personal Attention Given to Selling
Grain and Seeds by Sample

BARLEY A SPECIALTY

Orders for Future Delivery Solicited
TRY US AND YOU WILL BE WELL PLEASED

Few have all they need

and

None have all they want

We are of the NONE

We Want Your Trade

THOMAS BENNETT & Co.

68 Board of Trade
Chicago

Solicit your consignments and orders in futures.

W. R. MUMFORD CO.

RECEIVERS—SHIPPERS—COMMISSION
Grain, Seed, Hay, Flour, Millfeed

Order in FUTURES Executed in all Markets
LIBERAL ADVANCES ON CONSIGNMENTS
Members of the Different Boards of Trade

CHICAGO, 428-430 Rialto Building
MINNEAPOLIS, 79 Chamber of Commerce
ST. LOUIS, 301 Chamber of Commerce
Offices also at Kansas City and Milwaukee

W. H. MERRITT & CO.
Grain Buyers & Shippers
 CORRESPONDENCE SOLICITED.
 87 Board of Trade, CHICAGO, ILL.

E. L. WELCH & CO.
 Minneapolis, Minn.
GRAIN.
 Consignments and Correspondence Solicited.
 Liberal Advances. Prompt Returns.
 DULUTH CHICAGO MILWAUKEE

Columbus Grain & Elevator Co.,
 Columbus, Ohio.
Oats a Specialty.
 Correspondence Solicited.
 Proprietor of Columbus Transfer Elevator.

YOUR INTERESTS

in the

CHICAGO MARKET

Will receive most careful attention if placed with us. TRY IT.

W. F. JOHNSON & Co.

59 Board of Trade

CONSIGNMENTS SOLICITED

Orders for Future Delivery Promptly Executed.

BOOKS FOR GRAIN DEALERS

Account Books

Cifer Codes

Grain Tables

can be examined at the Grain Dealers Journal booth.

Leave your orders and books will be shipped promptly from Chicago office.

A. G. TYNG.

D. D. HALL.

TYNG, HALL & CO.

Grain and
 Commission **Merchants**

Rooms 33 and 35

CHAMBER OF COMMERCE

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Ernst-Davis Grain Co.

Orders for Grain for future delivery
 executed in any market. Consign-
 ments given special attention. . . .

Members Kansas City Board of Trade, Chicago
 Board of Trade and St. Louis Merchants
 Exchange. : : : : :

KANSAS CITY, MO.

PEORIA is the Best Mar-
 ket for your Damp,
 Damaged and Hot
 Corn. It is also a particularly
 good market for Choice Rye
 and Winter Wheat, and for
 all sorts of Corn, Oats and Rye.
 If you want service backed up
 by Experience, Responsi-
 bility and Hard Work, then
 ship to

P. B. & C. C. MILES

Grain Commission Merchants

PEORIA, ILL.

Established 1875.

Van Tassell Grain Co.

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:

ILLINOIS

ESTABLISHED 1864.

I. H. LOWRY & CO.,

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64 Mitchell Building

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62 Wheeler Bldg., Chicago, Ill.

821-22-23 Chamber of Commerce, Minneapolis.

MILWAUKEE, WIS.

Clover Seed

OUR SPECIALTY

Also Track Buyers of Grain

Crabbs & Reynolds

Crawfordsville, Ind.

CHAS. R. LULL

43-44 Chamber of Commerce Bldg.

MILWAUKEE

SHIPPER OF

GRAIN

Flour and Feed

Will make track bids on all kinds of grain
and solicit samples and correspondence

Choice Milling Wheat a Specialty

J. R. MARFIELD, Pres.

WM. GRIFFITHS, Vice-Pres.

C. D. TEARSE, Sec'y-Treas.

Marfield-Griffiths Co.

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511 New Chamber of Commerce Building

MINNEAPOLIS, MINN.

DULUTH

CHICAGO

MILWAUKEE

Correspondence Solicited

E. W. BAILEY & CO.

Commission Merchants

GRAIN, SEEDS and PROVISIONS

72 BOARD OF TRADE

CHICAGO

We are represented at this meeting by our Mr. A. E. Wood, who would be pleased to meet all regular grain dealers.

F. E. WINANS

GRAIN and FIELD

SEEDS

COMMISSION MERCHANTS

6 Sherman Street, CHICAGO

Timothy Seed a Specialty

Barley, Oats, Wheat, Corn, Rye, Timothy, Clover, Flax, Hungarian Millet.

Wm. H. Lake

Jno. A. Rogers

Edw. P. McKenna

Telephone 2242 Harrison

W. H. LAKE & CO.

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We Solicit Your Consignments and Orders in Futures

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Chicago Stock Exchange
Chicago Board of Trade
New York Produce Exchange
St. Louis Merchants Exchange
Milwaukee Chamber of Commerce

6 and 8 SHERMAN ST.,

Chicago**H. H. FREEMAN & CO.**

Commission Merchants

GRAIN, HAY, STRAW

66 BOARD OF TRADE, CHICAGO

MEMBERS: Chicago Board of Trade
National Hay Association

Market Reports Furnished on Application

REFERENCES: Dun and Bradstreet Commercial Agencies
Fort Dearborn National Bank

L. R. FYFE

L. H. MANSON

Fyfe & Manson & Co.

GRAIN & PROVISIONS.

Stocks, Bonds, Coffee, Cotton

54-56 Board of Trade Bldg., Chicago
Minneapolis—St. Louis—Milwaukee

H. M. Paynter in charge of Cash Grain Department.

Stock Orders executed on New York Stock Exchange over private wires.

Members Chicago Board of Trade, Milwaukee Chamber of Commerce.

The *Post* or *Journal*, containing our Daily Market Letter, in which appears Chicago Board of Trade continuous quotations from the opening to the close of business, will be sent free upon application.

COME AND SEE US, ROOM 254 THE PLANKINTON.

GRAIN DEALERS JOURNAL

Published on the

10th and 25th of Each Month

BY THE

GRAIN DEALERS COMPANY

255 La Salle Street,
Chicago, Ill.

CHARLES S. CLARK, Manager.

Subscription Rates

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One Year \$1.50; Six Months 75 cents; Single
Copies 10 cents.

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Union, postage prepaid, \$2.00 per year.

A Red Wrapper on your Journal means
your subscription has expired.

Advertising Rates

furnished on application. The advertising
value of the Grain Dealers Journal as a
medium for reaching the grain dealers and
elevator men of the country is unquestioned.
The character and number of advertise-
ments in its columns tell of its worth.

Letters

on subjects of interest to those engaged in
the grain trade, and trade news items are
always welcome.

Entered at Chicago, Ill., Post Office as
Second Class Matter.

MILWAUKEE, WIS., JUNE 22, 1904.

ASS'N politics is getting warm.

MICROBES in the water. Look out.

DID YOU find the bright spot. It is
here.

BALTIMORE'S badge will be even more
ornate than usual.

IF YOU want a cordial handshake, try
E. H. Culver's brand.

DO NOT miss the excursion on the lake
Friday afternoon.

MINNEAPOLIS markets and samples
will be shown in Parlor B.

"DOCTOR OF HARMONY" is a new
title worn by Sec'y Wells.

NOT only all Milwaukee, but even the
weather man is hospitable.

THE Indianapolis delegation includes
Sec'y C. B. Riley and Bert Boyd.

JOHN W. SNYDER, first vice-president,
has declined to be a candidate for presi-
dent.

THE number of advance arrivals gives
encouraging promises of a large attend-
ance.

GRADING on the percentage system
merits the enthusiastic support of every
dealer.

THE local committee has provided
everything except pink trading stamps for
the ladies.

MICHIGAN Grain Dealers' Association
will hold its annual meeting at Lansing,
July 7 and 8.

BOOKS for Grain Dealers at the Grain
Dealers Journal booth, entrance to the
meeting room.

THE big event of the local committee's
entertainment will be the excursion Fri-
day afternoon.

REPORT of Committee on Constitution
and By-Laws merits reading before you
attempt to discuss it.

BUT really isn't it Milwaukee hospital-
ity which ought to make Milwaukee fam-
ous, instead of its beer?

MORE ladies are already in attendance
than have attended any of the preceding
meetings of the Nat'l Ass'n.

JAS. A. CONNOR of Connor Bros., St.
Louis, is here. Came from Chicago by
boat, but failed to get seasick.

OHIO Grain Dealers will hold their an-
nual meeting at Put-in-Bay June 28, 29
and 30. Go and take your wife.

TO-DAY is the longest day of the year,
so you will have no excuse for not doing
well, all or everyone you have to do.

THE Minneapolis delegation will arrive
on a special train this morning via the
Chicago & North-Western Railway.

SEC'Y WATROUS of the Business
Men's League will supply you with any-
thing you want. See him everywhere.

TIME of next meeting shud be settled
at this meeting, then there will be no
change and less room for dissatisfaction.

FRED MAYER is distributing souvenirs
of his own handiwork, in the form of a
water color entitled "Against the Grain."

NATIONAL BOARD OF TRADE DEL-
EGATES: Geo. H. D. Johnson, Milwau-
kee, Wis.; E. L. Rogers, Philadelphia, Pa.

IF YOU want to see a bicycle race that
will make you dizzy, even tho' you be
sober, ask Fred Mayer, Zahm's Red Letter
man.

Send a copy of the Daily Grain Deal-
ers Journal to your friends in the trade
at home. Then will they know you are
here.

S. S. TANNER was heard to remark
that the Grain Dealers' prom. would be
from Pabst to Schlitz and from Schlitz
to Pabst.

B. A. LOCKWOOD, the third President
of the Ass'n; M. McFarlin, and Mr.
Mueller of Des Moines will arrive this
a. m.

ANDY KUHL wants to know how much
beer a 2-year-old Milwaukee hen drinks in
ten days, if Anne was 17 when Mary
was 10.

NEW ORLEANS has royal blue badges,
richly decorated with gilt tassel and die
stamped crescent, "NEW ORLEANS
NEXT."

BEFORE grain dealers try a high ball
they must view Picture No. 148, Layton
Art Gallery, "The Unevolved Club Man of
the Period."

D. E. MCGRAW, representing the Mc-
Cord Book Co., is at the Plankinton with
sample copies of Wheat, Oats and Corn
Calculators.

THE JAIL is right near the Court
House. (See the map in this number.)
The breweries have been moved out into
the lake for this occasion.

WONDER if J. P. Woolford will favor
the delegates with his song, "Hiawatha,"
that made such a hit at the Decatur meet-
ing. We ho-o-o-o-pe he will.

ALL representatives of this journal
wear a large corn-colored badge bearing
the words "GRAIN DEALERS JOUR-
NAL." Tell them what you have to say.

REMEMBER the punishment inflicted
upon "Lottie," and refrain from sending
personal letters to those in attendance.
Lottie is dead, but her John is coming.

LEST YOU FORGET, we wish to re-
mark it will pay you well to keep posted
regarding what is going on in the trade.
Leave your name and money at the Grain
Dealers Journal booth.

MILWAUKEE evidently believes in the
"real" in art. Her Art Gallery exhibits
a leg of lamb, roast of beef, poached eggs,
but not any pretzels and beer. Why this
oversight?

LADIES were not overlooked by the
local committee, which sent out invitations
calling attention to the fact that "Special
preparations have been made to entertain
visiting ladies."

DELEGATIONS bringing brass bands,
or in fact any bands other than those in
their hats, will please leave them with
the clerk of the hotel until the third day,
when they will be admitted everywhere.

NOW that you have arrived safely, give
your name, home and Milwaukee address
to any of the Grain Dealers Journal rep-
resentatives and the Journal will tell
everyone in attendance about it tomorrow
morning.

THE Grain Dealers Journal is repre-
sented by Charles S. Clark, R. R. Rossing,
H. R. Phillips, Victor Nelson and Miss
McCall. Matter for publication in to-
morrow's daily can be given to any of
them.

NEW ORLEANS Board of Trade has
prepared a special circular, which will be
distributed by the members of its dele-
gation, telling of the Crescent City as a
Grain Market, and inviting the Ass'n to
"Meet with us in 1905."

PINK "Delegate" badges are to be worn
ONLY by affiliated members, and white
"Delegate" badges ONLY by regular mem-
bers. If those in attendance will respect
the intentions of the officers in this mat-
ter then will the badges serve their pur-
pose.

If grain dealers wish to appreciate the
art side of their business they must view
the golden grain in the Layton Art Gal-
lery, Pictures Nos. 1, 39, 21, 4 and 22.

At least tell your wife that if she goes
she can see an Inness, a Dupre, Rosa Bon-
heur and a Sir Frederick Leighton.

MILWAUKEE was discovered just one
hundred years ago to-day by two French
explorers by the name of Juliette le Pabst
and Julian le Slitts, who immediately es-
tablished a thirst cure and a city im-
mediately sprang into existence. Its
growth has been retarded only by the lake
and the need of citizens. The city is not
cleaned especially for this occasion, it is
always so.

READ B. A. N.'s "Suggestions for the
Improvement of Arbitration Procedure."
They merit careful consideration. If the
arbitration feature of ass'n work is to
continue to prove attractive to members
of the trade, every precaution must be
taken to prevent injustice being done in
the name of Arbitration. Injustice may
be prevented, but never relieved after it
is inflicted.

Milwaukee—"Down Town."

WEST



EAST

Ladies Program.

WEDNESDAY, JUNE 22nd.

Reception at the Plankinton House Par-
lors from 3 p. m. to 6 p. m. Music and
refreshments.

Evening at the Exposition. Brooks'
Band.

THURSDAY, JUNE 23rd.

Carriage ride 10:30 to 1 p. m. Dinner
at the Pfister.

Evening: Concert at the Chamber of
Commerce.

FRIDAY, JUNE 24th.

Trolley ride 10:30 a. m. to Whitefish
Bay, with refreshments.

Lake ride, 2 p. m. Refreshments.

Executive Committee—Mrs. S. W. Tall-
madge, Chairman; Mrs. D. S. Rose, Mrs.
John Buerger, Mrs. Frank Teegarden, Mrs.
A. K. Taylor, Mrs. J. H. Crittenden, Mrs.
C. W. L. Kassuba, Mrs. M. G. Rankin,
Mrs. C. R. Lull, Mrs. J. A. Mander.

Mrs. D. S. Rose, Honorary Receiving
Lady at the reception.

Receiving with her are the following
ladies: Mrs. S. G. Courteen, Mrs. B. G.
Ellsworth, Mrs. Geo. H. D. Johnson, Mrs.
J. W. Bass, Mrs. E. C. Wall, Mrs. R.
Nunemacher, Mrs. J. P. Murphy, Mrs.
Oscar Mohr, Mrs. Robert Krull, Mrs. C.
A. Chapin, Mrs. Patrick Cudahy, Mrs.
Clark Fagg, Mrs. H. F. Franke, Mrs. G.
W. Strohmeier, Mrs. Lloyd Eberhart, Mrs.
John Kern, Mrs. F. J. Kipp, Mrs. Frank
Knowles, Mrs. Fred Kasten, Mrs. C. C.
Rogers.

Open House Thursday Evening.

Several of the local firms will keep
open house at their offices in the Exchange
building Thursday evening during the
promenade concert and reception. Call
and look at the ceilings.

Register Now.

WHEN you register at the G. D. N. A.
headquarters, Plankinton Hotel, you will
be given an envelope containing three
tickets and an official badge admitting you
to the trading floor of the Chamber of
Commerce and to the meeting hall.

Also an invitation to inspect one of the
largest flour mills of the Northwest.

REGISTER NOW.

The Grain Dealers March and Two-Step.

The Grain Dealers March and Two-Step
is the title of an entrancing conception by
Kirby A. Tallmadge. The front cover of
the music is decorated with a photograph of
the Milwaukee Chamber of Commerce
grain pit in action.

The Committee of Arrangements has
prepared 2,000 copies of the music for
free distribution among the visitors.

The Lake Excursion.

The real treat of the local committee
will be given Friday afternoon, when all
visitors will be given an excursion on Lake
Michigan, the Pere Marquette Steamship
Co. having proffered the flagship of its
fleet, the "Pere Marquette 18."

Music will be furnished by Clauder's
Brass Band of 40 pieces.

Refreshments will be served on the up-
per deck of the boat by the ladies' commit-
tee to the ladies. On the lower deck a
genuine Dutch lunch will be served.

The Program of the Eighth Annual Meeting of the Grain Dealers Nat'l Ass'n is as follows:

WEDNESDAY, 1:30 p. m.

Invocation Rev. A. A. Kiehle
Welcome to State... Gov. R. M. LaFollette
Welcome to City... Mayor David S. Rose
Response for the Association.....
.....M. F. Dunlap, O'Fallon, Mo.
President's Address
.....H. S. Grimes, Portsmouth, O.
Appointment of Committees.
Secretary's Annual Report.....
.....Geo. A. Stibbens, Chicago, Ill.
Secretary's Financial Report.
Adjournment at 5 p. m.

WEDNESDAY, 7:30 p. m.

Commercial Integrity
.....Guy D. Goff, Milwaukee, Wis.
Report of Advisory Committee.....
.....G. A. Wells, Des Moines, Ia.
Stereopticon Lecture
.....R. B. Watrous, Milwaukee, Wis.
Adjournment 10 p. m.

THURSDAY, 9 a. m.

Report of the Arbitration Committee
.....Jay A. King, Nevada, Ia.
Congressional Work
.....John B. Daish, Washington, D. C.
Report Grain Car Equipment Com-
mitteeH. A. Foss, Chicago, Ill.
Report of Trade Rules Committee...
.....C. A. Burks, Deatur, Ill.
Reading of Legal Opinion Defining Re-
sponsibility of the Railroads on
Shipments of Grain Delayed in
Transit.....By the Secretary
Report of Committee on Constitution
and By-Laws... J. A. King, Nevada, Ia.
Adjournment 12 m.

THURSDAY, 1:30 p. m.

Report of Executive Committee of In-
terstate Commerce Convention on
Progress of Legislation Giving
Greater Effectiveness to Inter-
state Commerce Act.....
.....E. P. Bacon, Milwaukee, Wis.

Report of Resolution Committee.
Report of Grain Improvement Com-
mittee....J. L. McCaull, Minneapolis
Report of Legislation Committee....
.....Chas. England, Baltimore
Report of Transportation Committee
.....S. W. Yantis, Buffalo
Report of Auditing Committee.
Report of Nomination Committee.
Election of Officers.
Adjournment sine die.

Meeting of the New Board of Directors.
A thorough discussion will follow each
address and every delegate is requested to
be prepared to participate.

FRIDAY.

Friday will be devoted to sightseeing
and pleasure.

Information Free.

If you want anything just stop one of
the local committee wearing a badge
marked "EXECUTIVE COMMITTEE,"
or "RECEPTION COMMITTEE."

Address of Welcome.

Ladies und Grain Dealers you bin vel-
come; more as ein hundred dimes welcome.

Ve bin drying to git you here for much
years already yet.

Ve vant to show you vat ve do mit all
de grain, vat ve from you buy. Ve get
fat mit it, nicht?

Ve vant to show you how ve der city
make famous.

Ve vant you to have a goot time und
enjoy yourselves.

Ve bin glad you bring your fraus. They
sind happy, ve like it, und you be better
boys.

Ve haf about much as vier thousand dol-
lar to gif you der goot dime und got big
lot kommiddees to see dat you und your
fraus keep going.

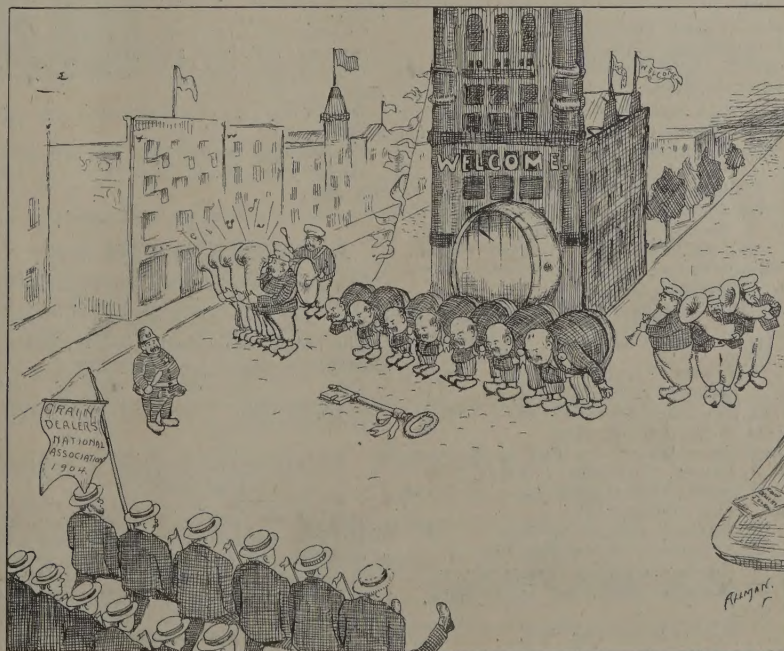
Der city is yours, take it und keep it
vile you bin here.

Ve vish dose meetings be successful,
und everybody haf such goot dimes you
not vant go home agen.

Ve tank you for kommen.

Gesundheit.

Not by Order of Der Kommiddee.



Officers and Committees Grain Dealers' National Association, 1903-1904.

President—H. S. Grimes, Portsmouth, O.
First Vice-President—John W. Snyder,
Chamber of Commerce, Baltimore, Md.
Second Vice-President—L. Cortelyou, Mus-
cotah, Kansas.

Secretary-Treasurer—Geo. A. Stibbens, 98
Board of Trade, Chicago, Ill.

BOARD OF DIRECTORS.

I. P. Rumsey, Director at Large, 97
Board of Trade, Chicago, Ill.

Jay A. King, Nevada, Iowa.
D. Hunter, Hamburg, Iowa.
H. E. Halliday, Cairo, Ill.
F. P. Lint, Atchison, Kansas.
C. B. Jenkins, Marion, Ohio.
A. E. Reynolds, Crawfordsville, Ind.
J. C. Robb, Kingfisher, O. T.
Thomas Torrisson, Manitowoc, Wis.
G. J. Gibbs, Clifton, Texas.
C. E. Patterson, Battle Creek, Mich.
M. F. Swanston, Michigan City, N. Dak.
A. F. Brenner, Minneapolis, Minn.

EXECUTIVE COMMITTEE.

H. S. Grimes, Chairman, Portsmouth, O.
I. P. Rumsey, Chicago, Ill.
A. F. Brenner, Minneapolis, Minn.
Jay A. King, Nevada, Iowa.
Geo. A. Stibbens, Chicago, Ill.

ARBITRATION COMMITTEE.

Jay A. King, Chairman, Nevada, Iowa.
W. T. McCray, Kentland, Ind.
A. Gerstenberg, 304 Traders Bldg., Chi-
cago.

TRANSPORTATION COMMITTEE.

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M. McFarlin, Des Moines, Iowa.
G. L. Graham, St. Louis, Mo.
W. M. Bell, Milwaukee, Wis.
A. F. Leonhardt, New Orleans, La.

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F. B. Wells, Minneapolis, Minn.
F. O. Paddock, Toledo, Ohio.
C. D. Jones, Memphis, Tenn.
W. S. Washer, Atchison, Kansas.

LEGISLATION COMMITTEE.

Chas. England, Chairman, Baltimore,
Md.
Geo. F. Reed, Boston, Mass.
G. J. Gibbs, Clifton, Texas.
John B. Daish, Washington, D. C.
Daniel P. Byrne, St. Louis, Mo.

GRAIN CAR EQUIPMENT COMMITTEE.

H. A. Foss, Chairman, 90 Board of
Trade, Chicago, Ill.
F. O. Paddock, Toledo, Ohio.
T. R. Ballard, St. Louis, Mo.
S. W. Yantis, Buffalo, N. Y.
W. T. McCray, Kentland, Ind.
W. N. Eckhardt, 321 Western Union
Bldg., Chicago, Ill.
G. A. Stibbens, Chicago, Ill.

ADVISORY COMMITTEE.

Geo. A. Wells, Chairman, Des Moines,
Iowa.
C. F. Prouty, Kingfisher, O. T.
F. J. Smiley, Topeka, Kansas.
C. B. Riley, Indianapolis, Ind.
M. G. Ewer, Detroit, Mich.
Chas. Barta, Mapes, No. Dak.
H. B. Dorsey, Weatherford, Texas.
J. J. Quinn, Minneapolis, Minn.
Geo. Beyer, Decatur, Ill.
J. W. McCord, Columbus, Ohio.
G. C. J. Spoerri, Milwaukee, Wis.

GRAIN IMPROVEMENT COMMITTEE.

J. L. McCaull, Chairman, Minneapolis,
Minn.
E. P. Bacon, Milwaukee, Wis.
Lee Lockwood, Des Moines, Iowa.

COMMITTEE ON NEW MEMBERS. LOCAL CHAIRMEN.

C. Knox, Toledo, Ohio.
R. S. McCague, Pittsburg, Pa.
Walter Kirwan, Baltimore, Md.
E. Picker, St. Louis, Mo.
C. C. Miles, Peoria, Ill.
M. W. Lee, Minneapolis, Minn.
Albert C. Fields, New York, N. Y.
J. E. Bridges, Slater, Mo.
G. P. Rose, Nashville, Tenn.
Geo. T. King, Richmond, Va.
Dan Joseph, Columbus, Ga.
C. H. Tingley, Columbus, Ohio.
Wm. H. Matthews, New Orleans, La.
Wm. Burke, St. Joseph, Mo.
John H. Miller, Tyrone, Pa.
E. A. Grubbs, Greenville, Ohio.
A. T. Nelms, Petersburg, Va.
J. F. Riley, Birmingham, Ala.
Frank Collins, Cincinnati, Ohio.
S. C. Woolman, Philadelphia, Pa.
Arthur R. Savers, Memphis, Tenn.
Chas. R. Lull, Milwaukee, Wis.
E. M. Husted, Buffalo, N. Y.
F. M. Murphy, Indianapolis, Ind.
Thos. Ronald, Boston, Mass.
T. H. Bunch, Little Rock, Ark.
Kingsley McCallum, Jacksonville, Fla.
Geo. W. Brooke, Atlanta, Ga.
R. L. Callahan, Louisville, Ky.
M. T. Russell, Des Moines, Ia.
Jas. L. King, West Chester, Pa.
R. G. Greenhow, Vincennes, Ind.
John B. Daish, Washington, D. C.
Jonas F. Eby, Lancaster, Pa.
Walter Gwinn, Huntington, W. Va.
F. E. Winans, 6 Sherman St., Chicago,
Ill.

Time of National Association Meetings.

In view of the recent animated discus-
sion of the date for holding the annual
meeting of the Grain Dealers National
Assn., it is interesting to note the dates
and places of the annual meetings which
have been held heretofore.

The first meeting was held in Chicago
Nov. 9th, 1896, and subsequent meetings
as follows:

Des Moines, Ia., June 29 and 30th,
1897;
Chicago, Nov. 2nd and 3rd, 1898;
Chicago, Oct. 18th and 19th, 1899;
Indianapolis, Ind., Nov. 20th and 21st,
1900;
Des Moines, Ia., Oct. 2nd, 3rd and 4th,
1901;
Peoria, Ills., Oct. 1st, 2nd and 3rd, 1902;
Minneapolis, Minn., Oct. 6th, 7th and
8th, 1903.

A Special Cigar for You.

The local committee has 50,000 cigars of
a special brand made for the dealers to
burn.

The brand bears the legion "Milwaukee
Chamber of Commerce, June, 1904."
These will be supplied to ladies and
dealers who wish to use them at all times.
Help yourselves.

For Sale.

Local grain elevator and feed mill, to-
gether with valuable railway site, for sale
at \$20,000. Plant averaging over 50 per
cent. net profits annually on this valua-
tion. Reason for selling, desire engaging
in much larger business. See or write F.
N. Hendrix, 603 Guaranty Loan Bldg.,
Minneapolis, Minn.

Dan Joseph Company.

The application for a charter for the
Dan Joseph Company is published today.
This company has a paid-in capital of
twenty-five thousand dollars, and will
have an authorized capital of one hun-
dred thousand dollars.

Mr. Dan Joseph will be the president
of the company, Mr. Hamlin Ford will be
the vice-president, and Mr. Barschall An-
drews the secretary and clerical man.

The new company will take over the
business of Mr. Dan Joseph. They will
operate a big warehouse and grain ele-
vators and do a storage and commission
business on a large scale. The company
will do business with the wholesalers and
jobbers over the entire southeast. The
enterprise will be one of the greatest im-
portance and before a great while the en-
tire authorized capital will be utilized in
the business.

Mr. Dan Joseph is the original whole-
sale broker of Columbus. He has been
in the business since 1886, and is well and
favorably known to the jobbing trade in
several states. Before embarking in his
present business Mr. Joseph had seven
years' experience in the grocery trade as
traveling salesman for the old Pioneer
Stores. He is familiar with every detail
of the business, and carries the accounts
of the leading houses in his several lines.
The grain business done by Mr. Joseph
is already something enormous, amount-
ing to some two million bushels a season.
It will be largely increased by the com-
pany, with its elevators, increased capital
and improved facilities for handling grain.
Mr. Joseph has the largest business of the
kind in Georgia. They handle grain, hay,
provisions, flour and a general line of
merchandise. The company will operate a
bonded warehouse, besides grain ele-
vators and being storage and commission
dealers. Columbus has long needed a com-
pany of this line, and the wholesalers
and jobbers are greatly pleased to learn
that the Dan Joseph Company will branch
out so extensively in their line of busi-
ness.

Mr. Hamlin Ford, who will be elected
vice-president of the company as soon as
it can be formally organized under the
charter applied for, has been with Mr.
Joseph for the past nine years. He is his
right-hand man. Mr. Ford has been in
the brokerage business ever since he was
12 years old. He has grown up in the
business, and there is no detail of it with
which he is not thoroughly familiar. He
is a self-made man, and has firmly es-
tablished himself among the leading busi-
ness men of the city.

Mr. Barschall Andrews, who will be the
secretary and clerical man for the com-
pany, has been keeping books for the
wholesale grocery house of Mr. M. W.
Kelly previous to this change. As a young
man he was with Blanchard & Williams,
warehousemen, and was with the Central
of Georgia Railroad for several years.
He is well known to the trade, and is
considered one of the best office men in
the city. He will be a valuable man for
the Dan Joseph Company.

The three make a strong team. While
all are young men, full of activity and
vigor, each has had long experience in
the business, which will be conducted
along modern and progressive lines from
the start. The company takes over a long
established and successful business, which
will be built up, enlarged and expanded.
The Columbus territory is a fine field for
such a business, and the Dan Joseph Com-
pany proposes to make the most of it.—
The Columbus (Ga.) Ledger.

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ters of ROSENBAUM
BROTHERS, 248-249
Plankinton House,
where their represen-
tatives will be pleased
to meet you.**

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INDIANAPOLIS, IND.

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These Books are Published in Three Volumes—One Each for
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Each of these volumes has 160 pages figuring Freight Rates from one cent to \$1.00 per hundred pounds, and for commodities sold by the ton from 25 cents to \$20.00 per ton, rising 25 cents per ton at a time.

All of these volumes figure on pounds, from one pound to 100,000 pounds, without reducing to bushels—the bushel price being only the index, and the binding is in leather.

Sample copies can be seen at the booth of THE GRAIN DEALERS' JOURNAL, where orders will be taken.

Our representative for the North-West, MR. D. E. MCGAW, will be in attendance upon the convention, headquarters at the Plankinton Hotel, and will be pleased to show the books, giving any further information, and take orders.

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Corn 48¾/4

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Room 344 Board of Trade
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References:
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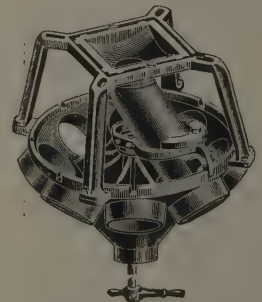
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SENT ON TRIAL

SEND FOR BOOKLET

HALL DISTRIBUTOR CO.

222 First Nat. Bank Bldg. OMAHA, NEB.

Suggestions for Improvement of Arbitration Procedure.

(By B. A. N.)

The arbitration features of the affiliated ass'ns, and the National Ass'n, should be attractive features, and be an inducement to grain dealers to connect themselves with ass'n work. Our courts are practically boards of arbitration, and the expense and annoyance incident to prosecuting claims before them can be avoided through a proper system of arbitration, with settlements more universally satisfactory, if the procedure is correct.

If the manner of instituting arbitration proceedings, and statement of the cases, and the introduction of evidence is carelessly drawn, discontent follows, the objects of arbitration are defeated, and in many instances the parties thereto, are so agitated as to refuse to do business with the associations.

Under the present plan of arbitration appeals to the National Ass'n may be taken by either party, but under such conditions as practically to require the institution of new and original proceedings. For instance, under the present construction of the mode of procedure, a new bond is required from each party, and additional fees are required to be deposited by each of the litigants. Should one party be satisfied with the award of the first committee and decline to assist in perfecting the appeal, a highly unsatisfactory condition would develop.

A uniform system should be adopted whereby the indemnity bonds taken by affiliated organizations could be transferred and protect the National Arbitration Committee, and the party aggrieved at the first decision should be required to put up the necessary amount of money to perfect his appeal, independent of the action of the other party. Anything short of that will result in discontent and a feeling that arbitration is less efficient than it should be.

Some rule governing the introduction of evidence should be adopted and that should harmonize with the ordinary rules of evidence required in a court of law. The procedure begun in the first instance and terminating with the appeal to the National Arbitration Committee should be carefully wrought out and gotten on as nearly perfect lines as possible, to the end that a party will have some intelligent guide for the introduction of evidence.

There should also be some provision for a new trial or review on the application and showing of one party, similar to that allowed in the courts of law; and more particularly should that be true in arbitration cases than cases in court, for the reason, that the arbitrating committees are not skilled lawyers, and not always competent judges of the force and effect that should be given to evidence, so when an injustice is likely to follow a decision, and that is brought to their attention by motion for rehearing, they should have the authority to review their verdict and render a finding based on the review.

The whole subject of arbitration should be placed in the hands of a competent committee, with instructions to revise and report a code of procedure, recommending its adoption, not only by the National, but by the affiliated associations, so that there will be a harmonious blending of the elements necessary to a perfect, or a reasonably perfect procedure.

Property interests are involved in every controversy, and when men become members of an association, and agree to have

their differences involving property rights arbitrated, it is on the presumption that the same will be done in a reasonably intelligent and legal manner; anything short of that would not be sustained by the courts, nor will it be sustained by the membership as it becomes more conversant with the imperfect procedure.

To the end that we may accomplish the highest aims of the Association, and settle controversies and differences between members in a way most likely to be satisfactory, let us have such a review of the rules and regulations under the supervision of a capable attorney or others qualified to furnish the skill and knowledge necessary for a proper procedure, and when the same has been adopted by the National Ass'n, report it to the affiliated ass'ns urging its adoption by each of them.

The Minneapolis Special.

The South Minnesota and South Dakota Grain Dealers Ass'n held a meeting in Minneapolis yesterday. A large number of them left that city last night over the C. & N-W. R. R. and will arrive here this morning. Among those on the train are:

W. H. Chambers, Minneapolis.
A. F. Brennen and wife, Minneapolis.
W. B. Hatch, Minneapolis.
F. R. Durant and wife, Minneapolis.
H. D. McCord, Minneapolis.
L. N. Loomis, Minneapolis.
B. B. Anderson, Minneapolis.
S. G. Strong, Minneapolis.
F. M. Davies, Minneapolis.
J. J. Quinn, Minneapolis.
M. W. Lee, Minneapolis.
H. Rippe and wife, Fairmount, Minn.
E. A. Brown, Luverne, Minn.
Jno. Cronan, Rosecreek, Minn.
P. Voss, Echo, Minn.
W. A. Forsaith and wife, Hadley, Minn.
M. King, Utica, S. D.
H. S. Greig, Emery, S. D.
W. J. Shanard, Bridgewater, S. D.
Geo. Shanard, Bridgewater, S. D.
A. H. Betts, Mitchell, S. D.
A. O. Carpenter, Sioux Falls, S. D.
C. W. Thompson, Parker, S. D.
Adam Royhl, Arlington, S. D.
J. T. Scroggs, Beresford, S. D.
H. Hahn, Lemars, Ia.
L. Peters, Rock Rapids, Ia.

Wisconsin Association Meeting.

The Board of Directors of the Wisconsin Grain Shippers' Association will meet here to-morrow in the Secretary's office, 49 Mitchell Building, to decide upon time and place of holding its annual meeting.

Early Arrivals.

Last night the following were already registered at the Plankinton:
Chas. England, Baltimore.
L. J. Lederer and wife, Baltimore.
A. A. Kuhl, Baltimore.
Chas. McDonald, Jr., Baltimore.
J. A. Loane and wife, Baltimore.
G. A. Hax and wife, Baltimore.
Miss Wilkens, Baltimore.
C. M. Pitt and wife, Baltimore.
Charles S. Clark and wife, Chicago.
S. T. Beveridge and wife, Richmond, Va.
L. Gibson, New York.
B. Gulshen, Odell, Ill.
J. D. Shanahan, Buffalo.
Homer Chisman and wife, Cincinnati.
A. Gerstenberg, Chicago.
L. Cortelyou, Muscotah, Kan.
G. H. Currier, Prescott, Ia.
Geo. A. Wells and wife, Des Moines, Ia.
F. P. Lint and wife, Kansas City, Mo.
Geo. A. Stibbens and wife, Chicago.
Walter Stibbens, Chicago.
H. R. Phillips, Chicago.
E. H. Culver, Toledo.
A. J. Flatt and wife, Champaign, Ill.
E. J. Smiley, Topeka, Kans.
A. T. Rodgers, Beloit, Kans.
S. S. Tanner and wife, Minier, Ill.
R. J. Railsback, Hopedale, Ill.
M. L. Vehon and wife, Chicago.
C. F. Barnhouse and wife, Upper Sandusky, O.
M. F. Crissman and wife, Manchester, O.
Daniel P. Byrne, St. Louis.
John W. Snyder, Baltimore.
J. F. Swart, Minneapolis.
Jas. B. Canby, Philadelphia.
H. D. McCord, Minneapolis.
Oscar C. White, Chicago.
D. Hunter, Hamburg, Ia.
T. C. Crabb and wife, Crawfordsville, Ind.
A. E. Reynolds and wife, Crawfordsville, Ind.
B. Taylor and wife, Lafayette, Ind.
W. B. Foresman, Lafayette, Ind.

Arrived by Water.

Among those who arrived by boat this morning were:
C. A. McCotter and wife, Indianapolis.
L. R. Doud and wife, Indianapolis.
H. N. Knight and wife, Monticello, Ill.
Mr. Howard, Monticello, Ill.
Miss Kee, Monticello, Ill.
A. F. Wood and wife, Monticello, Ill.
Jas. A. Connor, St. Louis, Mo.

The Remington Typewriters.

The new No. 6 Remington Typewriters are used in transcribing the report of this meeting. You can see them at work in Room 252, Plankinton.

O. Z. BARTLETT, Pres.

B. G. ELLSWORTH, Vice-Pres.

H. H. PETERSON, Secy.

L. BARTLETT & SON CO.

GRAIN

COMMISSION MERCHANTS.

BRANCH HOUSES,
CHICAGO, MINNEAPOLIS
& ST. LOUIS.

ROOM 23
CHAMBER OF COMMERCE
BUILDING.

...MILWAUKEE...

The Concert.

Thursday evening's concert at the Chamber of Commerce will be one grand affair. All members of the local trade will lend dignity to the occasion by appearing in evening dress.

Arrangements have been made for musical numbers by Clauder's string orchestra, the best in the West, and the famous Lyric Glee Club will give three or four songs.

Wednesday Evening at the Exposition.

Tickets will be issued to all delegates and visitors when they register at the G. D. N. A. headquarters, Plankinton House, for Brooks' Band concert at the Exposition Building, Wednesday evening.

The building has been beautifully decorated for the occasion and a rag time program selected for the grain dealers.

Decorations.

The Milwaukee Chamber of Commerce is decorated both outside and inside with electric lights, covered with colored paper of different hues, in fact \$500 has been expended in decorating it for the reception Thursday evening.

Above the main entrance is a large electric sign, "WELCOME," and about it festoons of incandescent electric lights.

In the exchange hall many festoons of electric light bulbs covered with tissue paper of delicate colors extend from the walls to the dome above the trading pit.

The effect is very pleasing.

Do not fail to be on hand Thursday night.

Time Unfavorable for Texas Delegates.

Our Association will not be represented at the annual meeting of the National Association. You understand that we are right in the midst of our grain business, wheat and oats are being threshed, and it is almost impossible for any one to get off.

If the National Association want us to attend they will have to select some other time for holding their annual meetings, but, of course, they can get along without us.

Yours very truly,

H. B. DORSEY, Secretary.

Weatherford Texas, June 14, 1904.

Exchange Delegates.

Exchange delegates to meeting are as follows:

Peoria Board of Trade—C. C. Miles, R. Van Tassell, G. C. Clark, F. W. Arnold, A. G. Tyng, L. Mueller.

Kansas City Board of Trade—F. P. Lint, Geo. H. Davis, A. R. Pierson, M. McFarlin.

St. Louis Merchants' Exchange—T. B. Morton, J. S. McClellan.

Chicago Board of Trade—Walter Fitch, E. W. Wagner, Geo. E. Marcy, James Petit, Frederick S. Martin, R. H. Donnelly, W. S. Crosby, I. P. Rumsey, Wm. N. Eckhardt, D. I. Van Ness, John R. Leonard.

Minneapolis Chamber of Commerce—C. M. Harrington, John R. Marfield, John McCarthy, Geo. Duvigneaud, Thos. Taylor, Geo. M. Case, H. H. King, W. H. Wheeler, F. B. Wells, C. E. Wenzel, W. O. Timmerman.

New Orleans Board of Trade—A. F. Leonhardt, W. L. Richeson, John C. Fears, W. T. Heim, Henry B. Schreiber, E. V. Benjamin, H. W. Benedict and Fred Muller.

Personal.

T. M. McCord & Co. will be pleased to see you in Parlor B.

L. H. Manson and H. M. Paynter, of Fyfe, Manson & Co., Chicago, will occupy room 254, the Plankinton, during the convention, where they will be pleased to greet friends.

Rosenbaum Bros.' headquarters are in rooms 248 and 249. Souvenirs free.

G. A. Hax and wife, of G. A. Hax & Co., are in attendance at the meeting, with headquarters at the Plankinton.

The Local Committee

The Executive Committee, which has arranged for the entertainment of the visitors consists of W. M. Bell, G. H. D. Johnson, B. G. Ellsworth, Clark Fagg, C. R. Lull and A. K. Taylor.

The Official Badge.

The official badge supplied by the local committee is a very handsome and neat medal, bearing a representation of the Ass'n's trademark suspended by a red, white and blue ribbon from a bar, on which is embossed the word "Milwaukee." Wear one and you can go anywhere you wish to.

Buffalo After Next Meeting.

Buffalo is in the field for the next meeting of the Grain Dealers' National Association, and shall do everything possible to secure same. As this is the second attempt and as from an Association point of view it would seem very desirable to hold the meeting in the east, we hope to be successful. Yours truly,

T. J. STOFER.



WELLS BUILDING, MILWAUKEE.
HOME OF MILWAUKEE ATHLETIC CLUB.

No Exhibit of Samples.

The Chief Grain Inspectors National Ass'n, which is in session with the Grain Dealers National Ass'n, have omitted their usual exhibit of typical samples of grain grades owing to the lateness of the present crop season, it being impossible in many markets to procure the necessary varieties. The type sample for the crop now on the market having been shown at the convention in Minneapolis in October last.

J. D. SHANAHAN, Sec'y.

New Orleans After Next Meeting.

Fred Muller, Secretary of the New Orleans Board of Trade, writes: "You bet we are in the race for next convention. We want it and must have it."

The New Orleans Board of Trade has appointed the following delegation of members of the Exchange to represent our Association at the annual convention of the National Grain Dealers' Association, and the Chief Grain Inspectors' Association, at Milwaukee, on June 22d to 24th:

A. F. Leonhardt, Acting Chairman Grain Committee.

W. L. Richeson, Chief Grain Inspector; Weighmaster.

John C. Fears, Superintendent Elevators I. C. Railroad.

W. T. Heim, Superintendent Gould System Elevators.

Henry B. Schreiber, Grain Merchant. E. V. Benjamin, of Mente & Co.

H. W. Benedict, of the Benedict Com. Co. Fred Muller, Secretary-Treasurer Board of Trade.

The delegates will leave New Orleans on Saturday, June 18th, for Chicago, and will

arrive in Milwaukee in time for the opening of the convention on the 22d. It is probable that the delegates will be accompanied by their wives.

Philadelphia Opposed to Early Meetings.

Philadelphia will not be represented at the Grain Dealers' National Association Convention June 22 to 24 inclusive.

Recently the question of sending delegates to the convention was taken up by the board of the Commercial Exchange, and W. F. Hager, president, was authorized to appoint delegates. Inquiry among members of the Exchange elicited the fact that no one seemed desirous to go, and so no delegates have been named.

It is felt that the convention, coming before the crops are harvested, gives little opportunity to accomplish anything of substantial value to the grain trade.—Philadelphia North American.

LATER—The Commercial Exchange of Philadelphia has appointed James B. Canby to represent it at the convention.

NATIONAL HAY ASSOCIATION DELEGATES: Chas. S. Bash, Fort Wayne, Ind.; Chas. England, Baltimore, Md.; E. L. Rogers, Philadelphia, Pa.; Albert Gale, Cincinnati, Ohio; Geo. C. Warren, Saginaw, Mich.

JOHN B. DAISH wired Mr. England yesterday from New York: "Will be with you Thursday morning." John has been singing the Wurtzberger lullaby for some time, but without any apparent effect upon the little bald spot on the top of his head.

Toledo's Delegation.

Fred Mayer of J. F. Zahm & Co. W. E. Tompkins of Raymond P. Lipe. Fred W. Rundell of W. A. Rundell & Co. John C. Keller of C. A. King & Co. Edward H. Culver, Chief Inspector.

Chief Inspectors.

John O. Foering, President of the Chief Grain Inspectors Nat'l Ass'n, arrived yesterday.

J. D. Shanahan, Sec'y of the Ass'n, and Vice-Pres. Chas. McDonald, Jr., came in yesterday.

E. H. Culver of Toledo, Homer Chisman and wife of Cincinnati, also arrived one day ahead of time.

Jo. Bidwell is unavoidably detained at home by an ax in the neck.

W. L. Richeson of New Orleans will arrive this morning with samples of Crescent City grades. None of the other inspectors mentioned in the foregoing will exhibit grades.

Milwaukee Hotels.

HOTEL ABERDEEN, 909 Grand Ave. H. S. Hadfield, prop. Rates \$2.00 and \$2.50 per day.

HOTEL ATLAS, cor. Third and Sycamore Sts. M. Olle, prop. Rate \$2.00 per day.

HOTEL BLATZ, City Hall Square. Louis Lukes, prop. Rates, European plan, from \$1.00 to \$2.50 per day.

HOTEL DAVIDSON, 3rd St., near Grand Ave. N. F. Burke, manager. Rates American plan, \$2.00 and up. European plan \$1.00 and up.

KIRBY HOUSE, East Water and Mason Sts. Neacy & McLaughlin, props. Martin J. McLaughlin, manager. Rates, American plan, \$2.00 per day. European plan, 50c, 75c and \$1.00 per day.

HOTEL PFISTER, Wisconsin and Jefferson Sts. A. L. Severance, manager. Rates, American plan, \$3 to \$5 per day. European plan, \$1.50 to \$3.50 per day.

PLANKINTON HOUSE, Grand Ave. F. C. Safford, manager. Rates, American plan, \$3.00 and upward per day. European plan, \$1.50 and upward per day.

REPUBLICAN HOUSE, Third and Cedar Sts. Alvin P. Klettsch, manager. Rates, American plan, \$2.00 to \$3.50 per day.

SCHLITZ HOTEL, Grand Ave. and Third St. August Pleiss, prop. Rates, European plan only. Rooms \$1.00 and up. With bath, \$1.50 and up.

ST. CHARLES HOTEL, City Hall Square. St. Charles Hotel Co., prop. F. J. Matchette, pres. Rates, American plan, \$2.00 to \$3.50 per day. European plan, \$1.00 to \$2.50 per day.

WHEN YOU ATTEND

The Grain Dealers' Nat'l Convention

AT MILWAUKEE

CALL ON THE

VAN AUKEN-SMITH COAL CO.

310-1-2-3 WELLS BUILDING

And let us show you over the finest business structure in the Northwest.

ALL GRADES OF COAL

Sold at prices materially below those made by the Trust companies.

Ship your grain to

O. G. SPANN,

27 Chamber of Commerce
BUFFALO, N. Y.

Commission Merchant.

Barley a specialty

Established 1881.

W. M. BELL & COMPANY

45 CHAMBER OF COMMERCE

Extend a cordial invitation to delegates and visitors to make use of their office and its conveniences while in the city.

MRS. S. B. SAMPSON having contracted the convention habit, will attend, altho' it will be impossible for Mr. Sampson to cum. Her many friends among the convention habitués will be pleased to see her.

SOME action should be taken here to check the railroad movement for the so-called uniform bill of lading. It is a shrewd trick on the part of the railroads, but it will work no relief to grain shippers.

The son of whom Milwaukee is so justly proud, Carl Marr, has a beautiful picture at the Layton Art Gallery. Many will remember this immense canvas, "The Flagellants," at the World's Fair.

GET your pardners all! The Grain Dealers are going to two-step to a tune dedicated in their honor on Thursday evening. Besides the wives of the grain dealers are attractive and will make good pardners.

DID you ever see that beautiful little animal, the Panda Wahā. There is one at the public museum in the public library building; also an exhibit of squirrels and foxes which will delight the heart of any sportsman or forest lover.

THE many friends of E. A. Grubbs will regret to learn that he has been detained at home by the severe illness of Mrs. Grubbs. His wife has attended several meetings of the Nat'l Ass'n and numbers many of the regular attendants among her friends.

A GRAIN dealer told a native Milwaukeean that in this city they even made beer in the public museum. When the Milwaukeeite indignantly denied the statement the facetious grain man said: "Yes, the kangaroo went in with hops and there's a bruin (brewing) there."

Bob McKellar's Greeting.

Those of the 1,800 dealers who attended the Des Moines convention in 1901 will be pleased to hear again from R. L. McKellar of Memphis, who carried the convention away with him to the sunny southern field where the mint julep grows. He sends his greetings with the following:

WHEN FROST IS ON THE JULEP.
When the liquid is all ambered,
Toned with spices and trapped,
And the fluid in thermometers
Touch one hundred in the shade—
How gently rolls the world away,
How soon the hours pass,
When the frost is on the julep,
And the straw is in the the glass!

What pretty dreams come laughing with
Each vigorating quaff,
And as we keep on quaffing, how
We linger, love and laugh,
Until the raveled vestiges
Of care, and all—they pass,
When the frost is on the julep,
And the straw is in the the glass!

Yet, hold! The while we drift and dream,
The world moves on apace;
The sands are filtering through the glass,
And we—we lose the race!
O how the dead years haunt us
And watch the humdrum pass,
When the frost is on the julep,
And the straw is in the the glass!

DANIEL P. BYRNE & CO.

Successors to Redmond Cleary Commission Co.
Established 1854 Incorporated 1887

Chamber of Commerce, ST. LOUIS, MO.

Handlers of

Grain and Hay

EXCLUSIVELY ON COMMISSION

Twenty-Four Years Experience Competent Salesmen, Quick Sales
PROMPT RETURNS
Liberal Advances on Consignments Close Attention to the Interests of Shippers

We - Solicit - Your - Shipments

C. G. EGLY BERNE; INDIANA

Representing

BERNE GRAIN AND HAY CO.

Berne, La Grange, Huntertown and Geneva, Ind.

WITMER GRAIN CO.

Grabill, Ind.

IS AT THIS MEETING

Members of the National Grain, Hay
and Coal Associations.

Grabill, Ind., on Wabash R. R.
Berne and Geneva, Ind., on G. R. & I. R. R.

G. A. HAX & CO.

GRAIN
&
HAY
COMMISSION

Established 1882.
G. A. HAX.
J. B. WM. HAX.

BALTIMORE, MD.

Badges.

Secretaries of the state associations have conferred in the matter of supplying members with badges and arrived at the conclusion that the state badge has been robbed of its significance, hence should be omitted.

If the dealers of each state would decorate themselves only with the badges of their own organizations, then would others in attendance be able to determine where each came from by the badges he wore. During the last three years, however, beginning with the Des Moines convention, every dealer has insisted upon having one each of all the badges worn as a souvenir. This has multiplied the expense of state badges and destroyed their usefulness, hence none will be provided.

Write for my

"Grain Trade Talks"

Edward G. Heeman

GRAIN AND PROVISIONS,

STOCKS, BONDS, COTTON AND COFFEE.

199 LaSalle St., Ground Floor, Home Insurance Bldg.

Member Chicago Board of Trade.

CHICAGO

COMMISSION MERCHANT ONLY,

Doing no trading whatever on my own account, which enables me to judge the market from an unbiased standpoint.

All business transacted through and confirmed by Chas. W. Gillett & Co.

Consignments of cash grain and orders in futures have my personal attention.

My "GRAIN TRADE TALKS" are published in full in the Chicago Evening Post and Chicago Journal. Will send either paper free to customers.

WM. R. HAMMOND,

JNO. W. SNYDER,

HAMMOND & SNYDER GRAIN

Receivers and Exporters.

CONSIGNMENTS SOLICITED.

Baltimore, Md.

The WILLIAM HOPPS GRAIN & HAY CO.

Distributors

Grain, Hay and Feed Stuffs

OUR SPECIALTY

Hay and Ear Corn

524 and 528 E. Monument Street, BALTIMORE, MD.

Thos. H. Botts & Co.

Commission Merchants
GRAIN, SEEDS, FLOUR

Liberal Advances
Made on Consignments.

11 E Saratoga St., 3rd Floor,
BALTIMORE, MD.

Chas. England & Co.

Commission
Merchants

GRAIN HAY SEEDS

9 East Pleasant St., Baltimore, Md.

GRAIN ELEVATORS

AND CONTENTS

Insured at Grain Dealers' Exchange
by Elevator Underwriters at - -

ACTUAL COST

with a minimum expense. The most prominent people in the trade are subscribers. Elevator operators of commercial integrity, with acceptable risks, are eligible. Arrange now for insurance for the coming season. Write for information.

U. S. EPPERSON.

Attorney and Manager,

407-408-409 Kemper Building, KANSAS CITY, MO.

J. J. COON,
GRAIN, SEEDS AND FEED,
CASH OR FUTURES.
 61 PRODUCE EXCHANGE,
TOLEDO, O.

Consignments Solicited. Ask for our Daily Bids.

GOEMANN GRAIN CO.

TOLEDO, OHIO

BUYERS RYE AND OATS

**W. W.
 ALDER**

Consign Your Grain
 to a Strictly

**Commission
 Merchant**

OUR SPECIALTIES:

Quick Returns and Careful
 Guarding of Our Shippers'
 Interests.

Correspondence
 Invited.

Write for Buffalo Market
 Letter.

83 Board of Trade
BUFFALO, N. Y.

J. F. ZAHM & CO. OF
TOLEDO, OHIO

handle grain and seeds for regular dealers (but not
 for scoopers and farmers.)

ESTABLISHED
 1879

Ask for our Daily Red Letter—Free
 OUR MR. MAYER IS AT THE CONVENTION.

J. F. ZAHM
 F. W. JAEGER
 FRED MAYER

C. B. McCABE,
 No. 47 Produce Exchange,
 Toledo, O.

Says: "My notice of a year
 ago in Daily Grain Dealers Jour-
 nal that I would do the consignor
 good on grain and seeds shipped
 me has proven true. I am still
 here for consignments, and make
 no card bids—but do not forget
 you will get the highest price ob-
 tainable on all favors entrusted
 to me."

The Raymond P. Lipe Co.

**HAY, STRAW
 GRAIN
 MILL FEED**

Transfer Houses on the L. S. &
 M. S. & Toledo Terminal Ry.

RAYMOND P. LIPE, President.
 W. E. TOMPKINS, Secretary.

IF YOU WANT...

To Buy Milling Wheat or
 other Grain Communicate with

Benton Grain Co.

KANSAS CITY, MO.

Careful and Prompt Attention Given all orders.

B. J. BURNS

H. T. BURNS

**BURNS BROTHERS
 GRAIN**

We solicit your consignments

MEMBERS: BUFFALO CHAMBER OF COMMERCE, THE CORN EXCHANGE
 OF BUFFALO, NEW YORK PRODUCE EXCHANGE, GRAIN
 DEALERS NATIONAL ASSOCIATION.

43 AND 44 CHAMBER OF COMMERCE

BUFFALO, N. Y.

The H. L. STRONG GRAIN Co.

Capital Stock \$25,000.00 Fully Paid

ALL KINDS OF GRAIN.

Kansas Hard Wheat —A— **Specialty**

Operate 30 country buying stations
 in Kansas and Indian Territory

Main Office Board of Trade

KANSAS CITY, MO.

SCALES

The Improved Gaston

A SAMPLE ORDER GUARANTEES A REGULAR CUSTOMER. WRITE FOR CATALOG AND PRICES. : : :

The N. B. Gaston's Sons Co.

BELOIT, WIS.

INSURANCE AT ACTUAL COST

For nearly SEVEN years the cost for Insurance in the GRAIN SHIPPERS MUTUAL FIRE INSURANCE ASSOCIATION has never exceeded THREE-FOURTHS of the rate.

If Our Agent Does Not Call, Write to

F. D. BABCOCK, Sec'y.,

IDA GROVE, IA.

Losses paid \$125,000

Risks in force, \$5,900,000

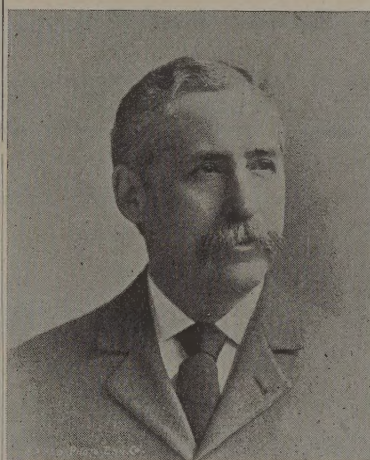


EASY TO HANDLE

**Willford's Light-running
Three-roller Mills**

Are not only easy to handle, but grind the most feed for power consumed of any feed grinder made. Send for circulars and prices.

**Willford Manufacturing
Co., 303 So. Third St., MINNEAPOLIS, MINN.**



COL. E. L. ROGERS.

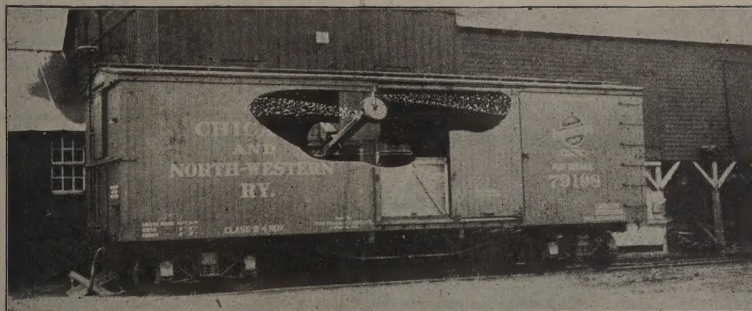
E. L. ROGERS & CO.

Commission Merchants.

Grain, Feed, Hay, Straw, Etc.

PHILADELPHIA, PA.

Are represented at the Annual Meeting of the Grain Dealers National Association by Mr. E. L. Rogers. He will be glad to meet you.



Car Being Loaded with a Screw Conveyor Car Loader.

HORTONVILLE, WIS., Sept. 19th, 1903.

IOWA GRAIN & MFG. CO., Odebolt, Iowa,

Gentlemen:—We have been using one of your Screw Conveyor Car Loaders for some time and find that it works to perfection. It loads a car at both ends as well as at the center full to the roof without shoveling and with it our two horse power Pierce Gasoline Engine can car 1,000 bushels per hour. Loads from any one of our eight chutes conveniently. Can change from one chute to another in one minute. The 3/4-in. cable drive you furnish for same does not get out of alignment like belt and shafting, is easily attached to any line shaft and goes to any number of chutes, and as a conveyor will force grain up grade to rotary it cars nicely from our low down chutes. Have been in the Grain and Elevator business continuously for 34 years and have never seen cars loaded cheaper, easier and better than with the Screw Conveyor Car Loader.

W. W. SLYSTER,

MGR. NORTHERN GRAIN CO.

If in need of a car loader let us ship you one like the above on trial.

In like manner let us ship you a special car mover.

20th Century Grain Storage and Ear Corn Cribbing Machinery a Specialty.

IOWA GRAIN AND MFG. CO.

ODEBOLT, IOWA

WRITE FOR OUR DAILY MARKET LETTER

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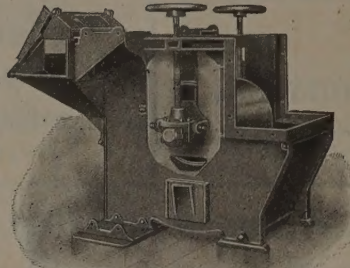
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16-inch pulley—16-inch face.

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With fixed facilities a certain amount of power is required to elevate a given amount of grain. With the ordinary boot, it takes twice as long to elevate the same amount of grain, as with the

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Hence, your facilities make twice as many revolutions, one-half of which is wasting power driving idle machinery, or tugging at a choke. It costs nothing to investigate.

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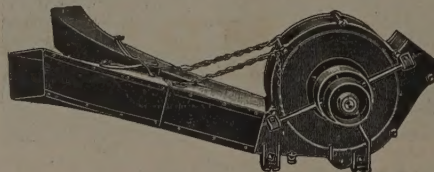
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MAROA MFG. CO., Maroa, Ill.

Springfield, Ill., June 29, 1901

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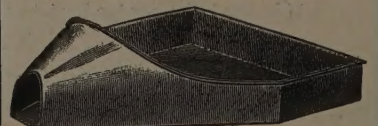
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How to make a little Dust on the Side?

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